

Transportation Station Guidelines

Families will be visiting your station to learn about their options for purchasing various kinds of transportation and the prices they will have to pay for those different transportation products.

Your first job is to remind the families to think about the composition of their family and to carefully consider what kind of transportation might best fit their needs and their budget. **DO NOT TELL THE FAMILIES WHAT TO BUY. THEY MUST MAKE THEIR OWN DECISIONS.** You can, though, answer questions as to the costs for the different transportation options. The costs will be listed on the Transportation Product Options Sheet. For the automobiles, tell the families that the monthly cost includes the monthly car payment and the gas/repairs costs. Also, be sure that they know that they may purchase transportation **ONLY** during the first round of the game. **DO NOT SELL TRANSPORTATION PRODUCTS TO ANY FAMILIES AFTER ROUND ONE OF THE GAME.**

Your second job is to collect payments from the families when they purchase transportation. Any family that buys a transportation product from you will need to come to your station once each month to pay their transportation costs. When a family makes a payment, you will check the “paid” box on your Transportation Options Tracking Sheet (see below) for that family.

Station Set-Up:

Before the families visit your station, display the “Transportation Product Options” sheet at the station for all the families to see.

Operating the Station:

During Month 1 (the 1st round of the game), the families will visit your station to conduct research on the transportation products that you offer for sale. You should remind them to think about what kind of transportation they may need given their particular situation and income. Be prepared to answer their questions on the costs of the various transportation options. (Costs are also listed on the “Transportation Product Options” sheet.)

In this same round the families will come back to your station when they decide which transportation option they will purchase. Collect the first month’s payment amount for that transportation choice. Write down on your Transportation Options Tracking Sheet which product the family has chosen.

During Months 2-4 (the second through fourth rounds of the game), each family will revisit your station in order to pay their monthly transportation costs. Collect from them the correct monthly payment and then put a check in the checkbox next to the word “paid” on the Tracking Sheet to indicate that they paid that month’s bill. **ADDITIONALLY**, certain families will experience “life events” in these rounds that mean they will need to visit your station and either pay money or show you that they have car insurance and so would not have to pay money. (Check with the teacher/instructor if you have questions about the life events.) When the family pays you and/or shows you their insurance card, check the appropriate checkbox on the Tracking Sheet.

Family Information for the Insurance Stationmaster:

Family 1 is composed of a single mother named Kara with two children. Her son Richaud is two years old, and her daughter Lori is five years old. Richaud is healthy, but Lori has asthma and needs medication. Kara works at the bank and makes \$40,000 a year.

Family 2 is composed of a single mother named Andrea with one ten year-old son named Eddie. Andrea works as a Certified Nurse's Assistant and makes \$27,000 a year.

Family 3 is composed of a single, 22-year-old male named Marquise. He just graduated from college and writes for the local newspaper. Yearly income: \$22,000.

Family 4 is composed of Pedro and Selena Moreno, a middle-aged couple with three children: Anna (15), Alejandro (10), and Nadia (6). Mother is a part-time teacher's aid and father is an auto-mechanic. Combined yearly income: \$60,000/year.

Products:

New Car: \$1,600/month

4-Door Used Car: \$700/month

2-Door Used Car: \$400/month

Public Transportation: \$50/month

TRANSPORTATION OPTIONS TRACKING SHEET

Family	Month 1	Month 2	Month 3	Month 4
Family 1: Kara and children	Transportation type chosen: _____ _____ <input type="checkbox"/> 1 st month's bill paid	<input type="checkbox"/> 2 nd month's bill paid	<input type="checkbox"/> 3rd month's bill paid ----- Collect \$320 or view insurance card	<input type="checkbox"/> 4th month's bill paid
Family 2: Andrea and son	-choose transportation type: _____ _____ <input type="checkbox"/> 1 st month's bill paid	<input type="checkbox"/> 2 nd month's bill paid	<input type="checkbox"/> 3rd month's bill paid	<input type="checkbox"/> 4th month's bill paid ----- Collect \$80
Family 3: Marquise	-choose transportation type: _____ _____ <input type="checkbox"/> 1 st month's bill paid	<input type="checkbox"/> 2 nd month's bill paid	<input type="checkbox"/> 3rd month's bill paid	<input type="checkbox"/> 4th month's bill paid
Family 4: The Morenos	-choose transportation type: _____ _____ <input type="checkbox"/> 1 st month's bill paid	<input type="checkbox"/> 2 nd month's bill paid	<input type="checkbox"/> 3rd month's bill paid	<input type="checkbox"/> 4th month's bill paid